

Message Text

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70

ACTION EUR-25

INFO OCT-01 ISO-00 CIAE-00 PM-07 INR-10 L-03 NEA-10

NSAE-00 PA-04 RSC-01 PRS-01 SP-03 USIA-15 TRSE-00

SAJ-01 EB-11 COME-00 DRC-01 /093 W

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FM USMISSION NATO

TO USDOC WASHDC

INFO SECSTATE WASHDC 5257

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AMEMBASSY BONN

UNCLAS USNATO 2139

E.O. 11652 NA

TAGS: MCAP NATO

SUBJECT: ADVANCE NOTICE OF US TRADE OPPORTUNITY

1. AT ITS MEETING ON 18 APR 74, THE PAYMENTS AND PROGRESS COMMITTEE NOTED SEVERAL GERMAN PREFINANCING STATEMENTS COVERING AIRFIELD CONVERSION WORKS. IN SO DOING IT WAS AGREED THAT ACCELERATED NATO ICB PROCEDURES SHOULD BE UTILIZED FOR THESE PROJECTS, REQUIRING THAT NAMES OF INTERESTED FIRMS BE SUBMITTED TO THE GERMAN DELEGATION WITHIN THREE WEEKS, I.E., BY 8 MAY 74.

2. ALTHOUGH CONSTRUCTION WORKS WILL BE SEPARATELY CONTRACTED AT DIFFERING TIMES AND THIS WILL PROBABLY NOT BE OF INTEREST TO US FIRMS, A PORTION OF EACH PROJECT INVOLVES PROVISION OF STAND-BY POWER EQUIPMENT, AND THIS MAY BE OF INTEREST. PROJECTS ARE AS FOLLOWS:

A. CONSTRUCTION WORKS CONSISTING OF VARIOUS MODIFICATIONS AND EXTENSIONS TO BUILDINGS AT FOUR AIRFIELDS FOR A TOTAL VALUE OF APPROXIMATELY \$5 MILLION.

B. EXTENSION OF POL CAPACITY AT TWO AIRFIELDS (PROVISION OF POL TANKS AND RELATED EQUIPMENT) FOR A TOTAL VALUE OF UNCLASSIFIED

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APPROXIMATELY \$1 MILLION.

C. PROVISION OF STAND-BY POWER EQUIPMENT AT FOUR AIRFIELDS, INCLUDING 200 AND 400 KVA TRANSFORMER STATIONS, STAND-BY

GENERATORS FOR 80,100 AND 160 KVA, AND CABLE CONNECTIONS, FOR A
TOTAL VALUE OF APPROXIMATELY \$750,000.

3. REQUEST ADVISE BY 8 MAY 74 WHETHER ANY US FIRMS WOULD
BE INTERESTED IN ALL OR PART OF ABOVE. IF PART INTEREST ONLY,
SPECIFY AREA.
RUMSFELD.

UNCLASSIFIED

<< END OF DOCUMENT >>

Message Attributes

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